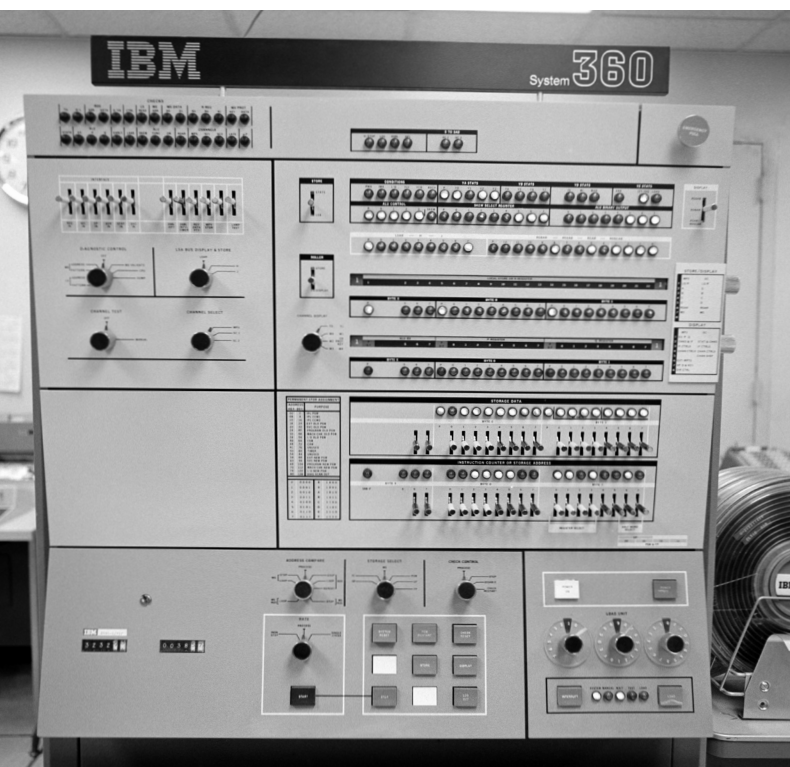


IBM with Heficed: Business case



International Business Machines Corporation (IBM), incorporated on June 16, 1911, is a technology company. The Company operates through five segments: Cognitive Solutions, Global Business Services (GBS), Technology Services & Cloud Platforms, Systems and Global Financing.

Company	Industry	Location	Customer since
IBM	Multi-industry	Worldwide	2014



“Very happy to work with Heficed. At the time I chose to work with them, they were one of the only Virtual Environment service providers in South America. The service and customer care are great. I enjoyed very much meeting Vincentas and Aistis, the CEO and CTO of the company, in my hometown Tel Aviv. They made me realize that listening to the customers is a top priority for Heficed.”

Tomer Douek
IT & Compliance Manager

Challenges

In late 2014, IBM turned to Heficed for help to create an environment which connects to the internet with a gateway in South America. While IBM is rich in resources, there are areas where outside partner is required for the job. Precisely, they need Virtual Environment located in South America, so they could run a specific code, as this particular code cannot be run in any other area around the world.

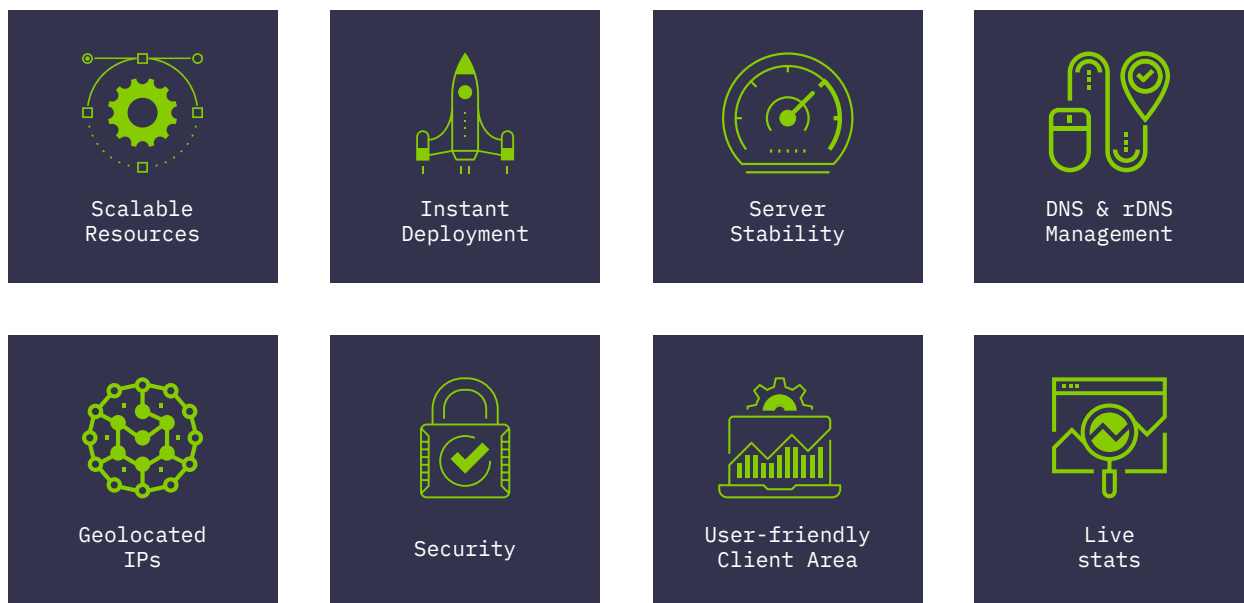


Implementation ---

Heficed did just that, flexible, geo-located and blacklist free IP Virtual Environment for IBM. We enabled our client to quickly configure and launch the server while allowing to run IBM unique code using a South American gateway and IP address. All while having an ability to customize Virtual Environment and scale it according to project growth.

While the client had doubts regarding the quality of the service, they quickly realized that Heficed provide a very stable and fast Virtual Environment which was required for IBM environment. Especially considering the Client area, which allows the client to receive all information and needed support at ease.

Customer benefits ---



To learn more about Virtual Environment from Heficed, visit:
[<https://www.heficed.com/kronos-cloud/>]